

Date: 09.05.2025

To, **BSE Limited**Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400001

Ref.: Shanti Spintex Limited, Scrip Code: 544059

Dear Sir/Madam,

Sub: Submission of Corporate Presentation on Financial Results for the Half year and Year ended 31.03.2025

Pursuant to Regulation 30 and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submit the Corporate Presentation on the financial results of Shanti Spintex Limited for the **Half year and Year ended ended 31.03.2025**, which is being shared with the investors.

We request you to kindly take the above on record

Thanking you, Yours faithfully, For Shanti Spintex Limited

MOHINI Digitally signed by MOHINI SINGHAL Date: 2025.05.09
14:51:03 +05'30'

Mohini Singhal Company Secretary/Compliance officer M.No. A-47724





+91 9825801039















# **Shanti Spintex Limited**

**Corporate Presentation - H2/FY25** 

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Financial Overview

### **FY25 Overview**





**Mr. Bharatbhushan Agarwal** (Chairman, Whole-Time Director, and CFO)

"FY25 was a breakthrough year for Shanti Spintex – marked by record revenue, full capacity utilization of 19.2 million meters, and a decisive leap in operational maturity.

Strong demand for wide-width and value-added fabrics kept us running at peak efficiency. With 75% dobby looms, four-yarn blending, and a rising share of recycled yarns, we've established a firm foothold in the premium, sustainable denim space.

With **90% of inputs from cotton yarn**—largely **shielded from Chinese competition**—and global shifts away from **Bangladesh and Vietnam**, **India is gaining ground**. Shanti Spintex is set to accelerate growth across the value chain, fueled by **easing Western tariffs and a \$1Bn+ U.K.** market expansion.

**Sustainability is a strategic lever.** Over **50% of our power** now comes from **renewable sources**, cutting costs and boosting efficiency. With **low leverage** and strong financial discipline, we're operating from a position of strength.

Looking ahead, **forward integration (H1 FY26)** via a **finishing unit** and **backward integration (FY27)** through a **dyeing unit** will further sharpen margins, reinforce quality control, and complete our value chain.

With a foundation built on **strong fundamentals**, **innovation**, and a **clear growth roadmap**, Shanti Spintex is poised to capture emerging opportunities and deliver **sustained stakeholder value**."

## **Key Highlights: FY25**





Capacity utilization **remained strong at 89%** of the total installed capacity of 19.2 million meters, indicating near-optimal operational efficiency



Revenue growth was primarily driven by **market share gains**, supported by **strong customer loyalty**, positioning the company well to implement upcoming price increases



Sustainability initiatives contributing to cost efficiency, with green energy assets **meeting 65% of power requirements.** 

**Revenue increased by 40% YoY to Rs. 710 Cr**, driven by a favorable product mix and volume growth.



Improved **working capital efficiency** led to a sharper cash conversion cycle, reduced from 27 to 19 days, boosting liquidity and cash flow.



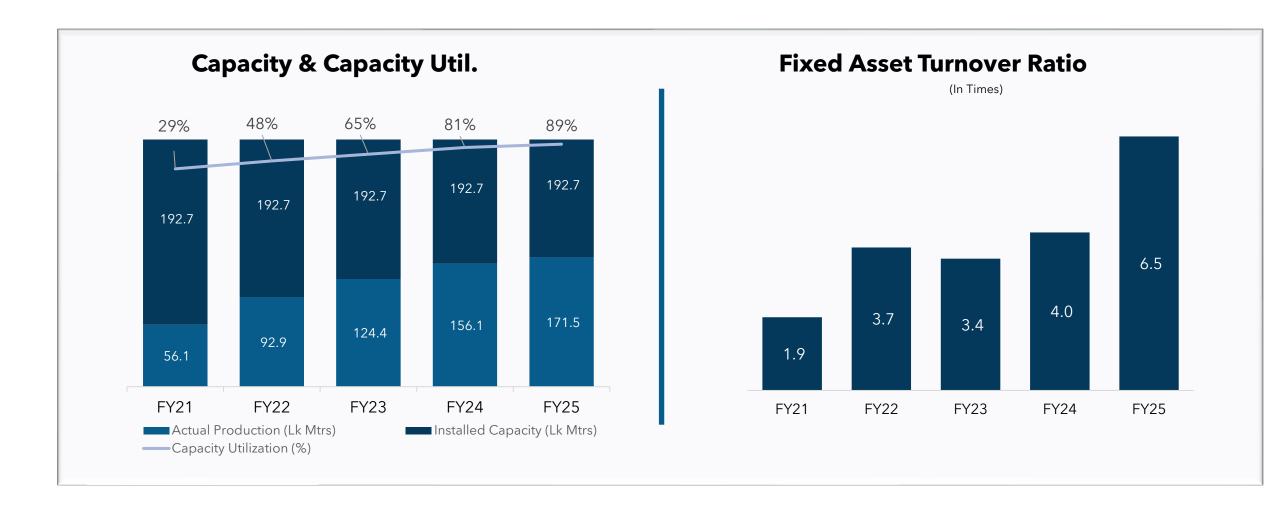
Debt levels reduced by 60% from FY24 levels, resulting in a **net debt-to-equity ratio of 0.14x.** 



"This year we prioritized capacity and market share; next, we're scaling value-added offerings to lift margins."

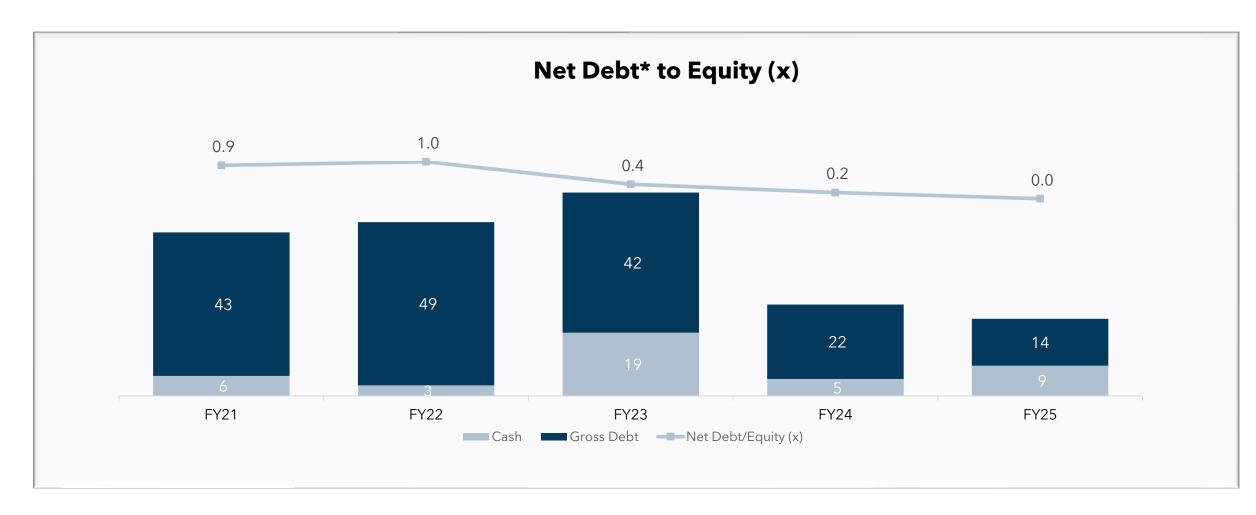
## **Enhancing Operational Efficiency**





## **Strengthening Balance Sheet**

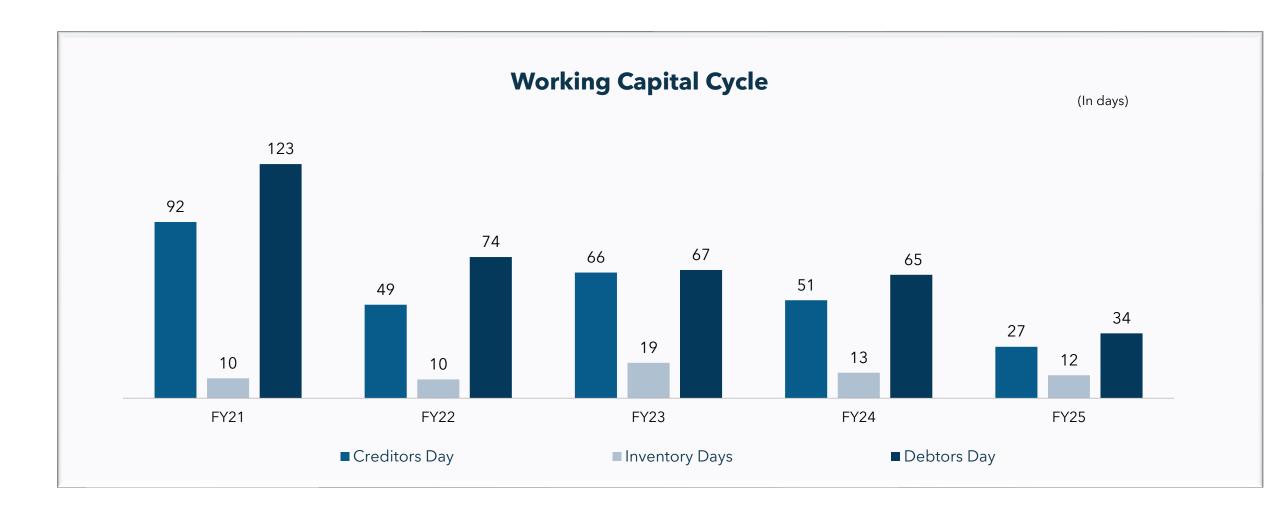




Note: \*Cash consists of cash, bank, fixed deposits and current investments

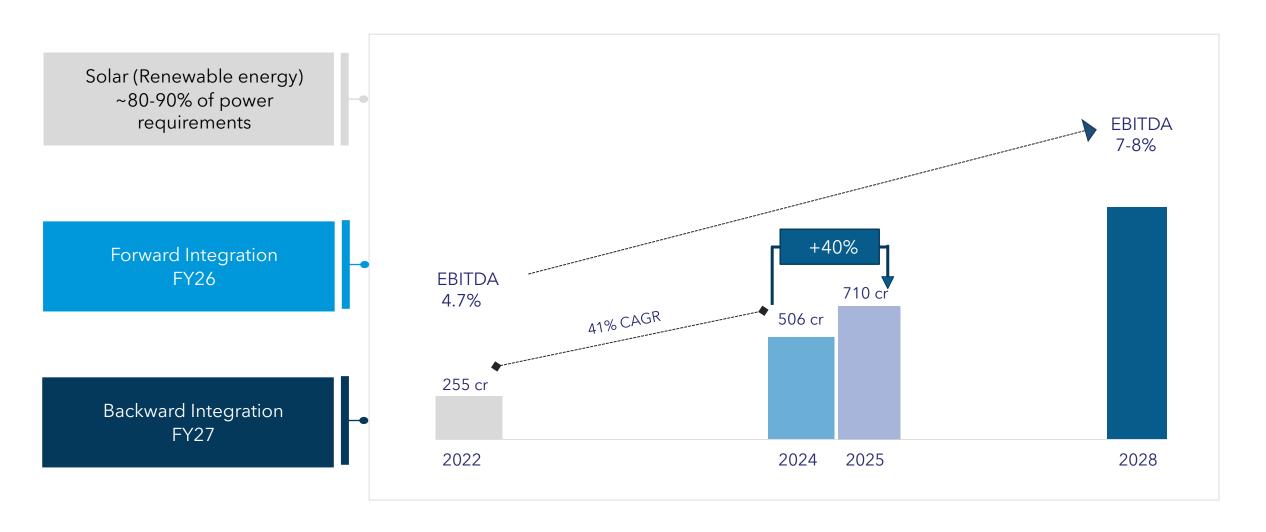
### **Enhanced WC Efficiency Driving Stronger Liquidity**





### 2028: Seamless Integration, Superior Margins





### **P&L Statement**



All amounts in Rs. Cr

Particulars	FY21	FY22	FY23	FY24	FY25
Revenue from Operations	113	255	370	506	710
COGS	84	222	322	457	671
Gross Profit	29	33	48	48	39
Gross Profit (%)	25.9%	12.9%	13.0%	9.6%	5.5%
Employee Cost	2	2	3	2	2
Other Expenses	16	19	24	22	17
Total Expenditure	101	243	349	481	690
EBITDA	11	12	22	25	20
EBITDA(%)	10.0%	4.7%	5.8%	4.9%	2.8%
Interest	3	2	3	3	2
Depreciation	4	4	5	5	5
Other Income	0	0	0	1	1
PBT	5	6	14	18	14
Tax Expense (Including Deferred Tax)	1	1	4	5	3
PAT	3	5	10	13	10
NPM (%)	3.0%	1.9%	2.7%	2.6%	1.4%

## **Balance Sheet**



All amounts in Rs. Cr

Equity & Liabilities	FY21	FY22	FY23	FY24	FY25
Equity	7.1	7.1	7.1	16.9	16.9
Reserves	34.3	39.1	48.9	69.7	79.9
Net Worth	41.4	46.2	56.0	86.6	96.8
Non-Current Liabilities					
Long term borrowings	34.3	39.4	30.6	14.5	2.2
Deferred tax liabilities (net)	5.4	6.0	7.4	8.7	8.7
Other long term liabilities	-	-	-	0.9	0.7
Long term provisions	0.1	0.1	0.1	0.1	0.1
Total Non-Current Liabilities	39.8	45.4	38.1	24.2	11.6
<b>Current Liabilities</b>					
Short term borrowings	8.5	9.3	11.1	7.7	11.5
Trade payables	28.6	34.2	66.9	71.2	53.1
Other current liabilities	0.8	0.5	1.0	0.6	0.5
Short term provisions	0.3	0.6	2.8	3.7	3.5
<b>Total Current Liabilities</b>	38.1	44.6	81.8	83.3	68.7
Total Equity & Liabilities	119.3	136.3	175.9	194.0	177.1

Assets	FY21	FY22	FY23	FY24	FY25
Non-Current Assets					
Fixed Assets	57.0	53.2	64.2	67.3	62.9
Non current investments	2.0	2.0	2.0	-	-
Deferred tax assets (net)	-	-	-	-	-
Long term loans and advances	0.1	11.5	0.0	0.0	-
Other non current assets	-	-	-	1.6	1.5
Total Non-Current Assets	59.1	66.6	66.2	68.9	64.4
<b>Current Assets</b>					
Current investments	-	-	-	-	15
Inventories	3.2	6.9	18.9	18.5	21.7
Trade receivables	38.0	51.7	68.3	89.7	68.6
Cash and bank balances	5.9	3.1	4.8	5.0	7.9
Short term loans and advances	12.0	6.8	16.3	11.4	12.6
Other current assets	1.1	1.2	1.4	0.5	0.3
Total Current Assets	60.2	69.7	109.7	125.1	112.7
Total Assets	119.3	136.3	175.9	194.0	177.1

## Redefining the Denim Landscape



#### **Driving Denim Fashion for Over a Decade**

Founded in 2010, evolved from fabric trading to a leading manufacturer of premium-quality denim fabrics

#### **Versatile Denim Solutions**

Comprehensive denim portfolio with six types of fabrics in diverse shades, catering to various customer requirements

#### **State-of-the-Art Denim Production Facility**

Leveraging Tsudakoma Air Jet technology to produce superior-quality denim with unmatched efficiency and precision.

#### **Focused on Growth and Value Creation**

**59%** 

Revenue CAGR (FY21-25)

0.14x

Net Debt/Equity (Mar'25)

11%

ROE (FY25) 13%

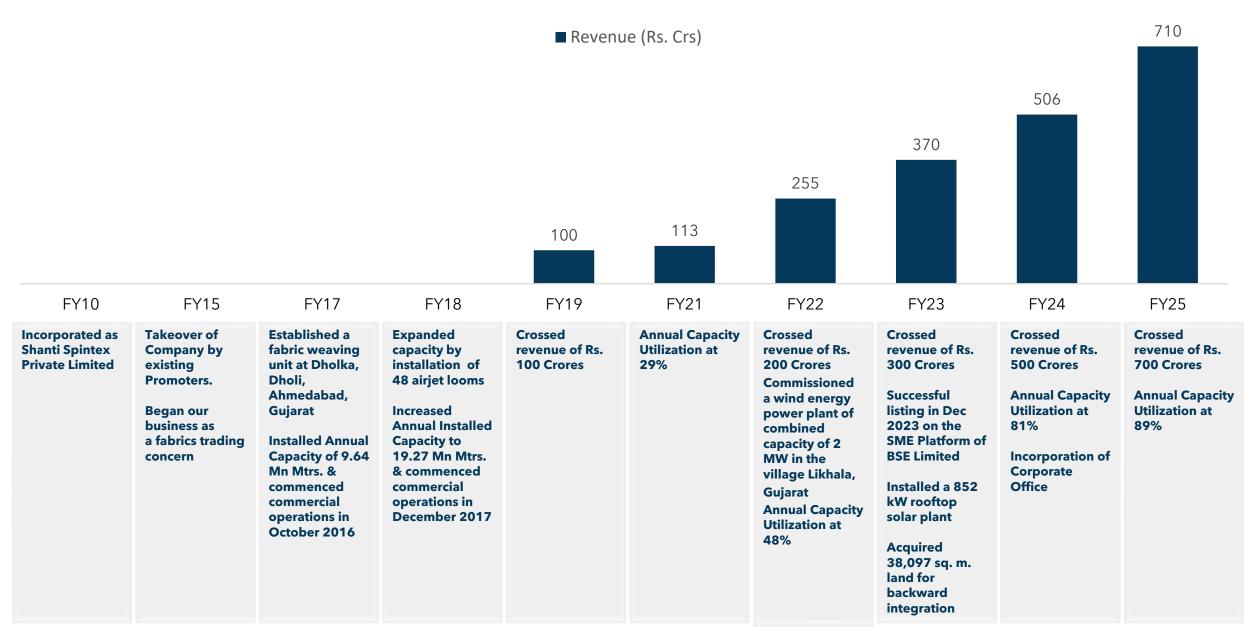
RoCE (FY25)





### **Denim Legacy: Timeless Trend**





## **Driving The Denim Fashion**



+150

**Product SKU** 

19.2 Mn

Mtrs Installed Capacity

5.7 Mn

**Units Supplied Annually** 

46,757

Sq. Mtrs. Mfg. Area

+80

Employees

96

Airjet Looms



## **Our Core Competencies**



Capability to manufacture diverse range of denim fabrics through in-house weaving unit
Stringent quality control mechanism ensuring standardized product quality
Manufacturers of premium denim fabrics offering a diverse range of 6 fabric types in 6 unique shades
Diverse Revenue Streams
Established and Sticky Customer Base in Gujrat
Expanding green energy assets for a cleaner, more efficient future
Synergy of young and experienced management team with a committed employee base

## **In-House Weaving our Core Expertise**



#### **Textile Division Overview**

Yarn

Procurement

Sourced directly from trusted local suppliers to ensure quality and consistency.



Outsourced

Dyeing

Yarn is dyed and sized by third-party partners, enhancing durability and color consistency.



**In-House** 

Weaving

Advanced air-jet looms produce high-quality denim fabrics with precision and efficiency.



Outsourced

Finishing

Collaborating with third-party experts for singeing, softening, and texturing to achieve premium fabric standards.



Ready-to-Ship

Denim Fabrics

Final products are inspected, labeled, and dispatched to customers for immediate use.



### **Advanced Manufacturing Capabilities**



#### **Distinctive Weave Patterns:**

Grey fabrics crafted in twill, knit dobby, structure dobby, broken twill, and satin weaves



#### **Rich Colour Palette:**

Shades include indigo blue, IBST, sulphur black, sulphur grey, halogen blue, and ecru

### **Uncompromising Quality Checks:**

Comprehensive in-house testing for colour fastness, residual shrinkage, stretchability, and skew







Survey No. 297, Village Dholi, Taluka Dholka, District Ahmedabad, Gujarat.



### **Diverse Product Portfolio**

### Shanti

#### **Denim Fabric Portfolio**



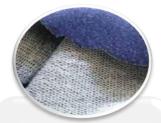
### **Power Stretch Spandex Denim**

- Used in women's clothing
- Spandex provides stretch & comfort
- 8.50 to 10.50 ounce product weight
- 60" to 66" Width
- 45% to 65% Stretchability



### **Light Weight Denim**

- Used for making shirts, Kurtis's, school uniforms, skirts
- 4.50 to 5.50 ounce Fabric weight
- Made in 2/1 twill weave or silky weave
- 65" to 78" Width



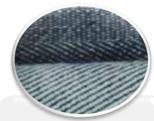
#### Knit Denim

- Comfortable, stylish fabric with color weft yarns, checks, and bright patterns for kids and youth.
- 11 to 12.50 ounce product weight
- 68" to 78" Width
- 20% to 30% Stretchability



#### Denim Rigid Denim

- Non stretchable
- Used in work wear, jackets, jeans for men & bell bottom for women
- 12 to 14.50 ounce Weight



### Flat Finish 3/1 Denim

- Soft, comfortable fabric
- 3/1 twill weave
- 10 to 12.50 ounce weight
- 64" to 72" width.

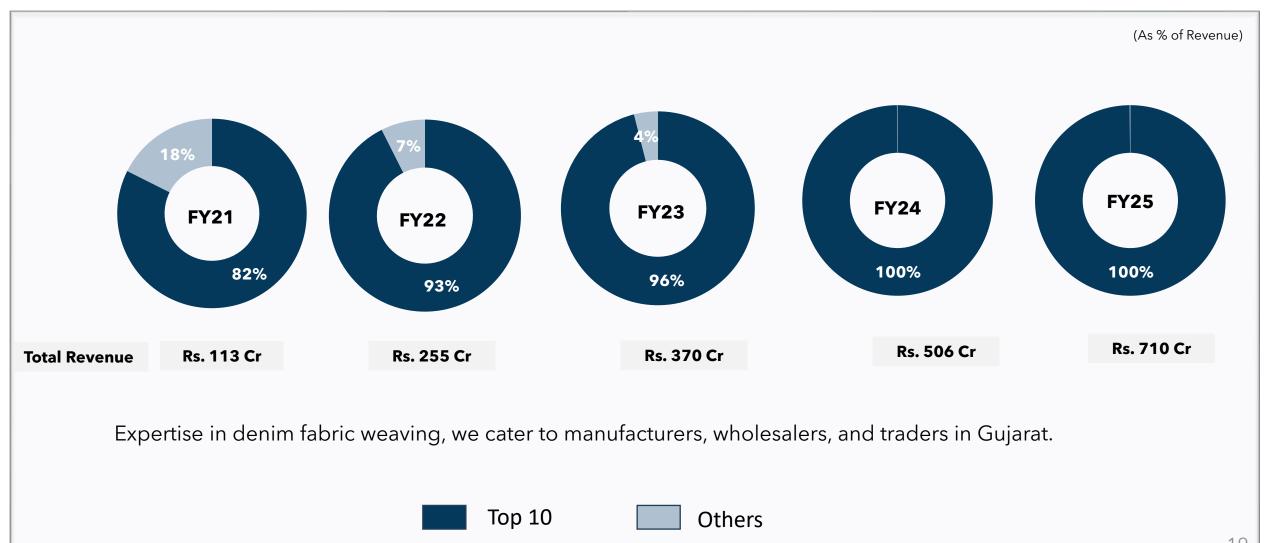


### Over Dyed Denim

- Dyed with different dark colour like Black, Brown, Olive Green, Blue
- 11 to 13 ounce weight
- Different wash given to denim fabric
- 68" to 75 " width

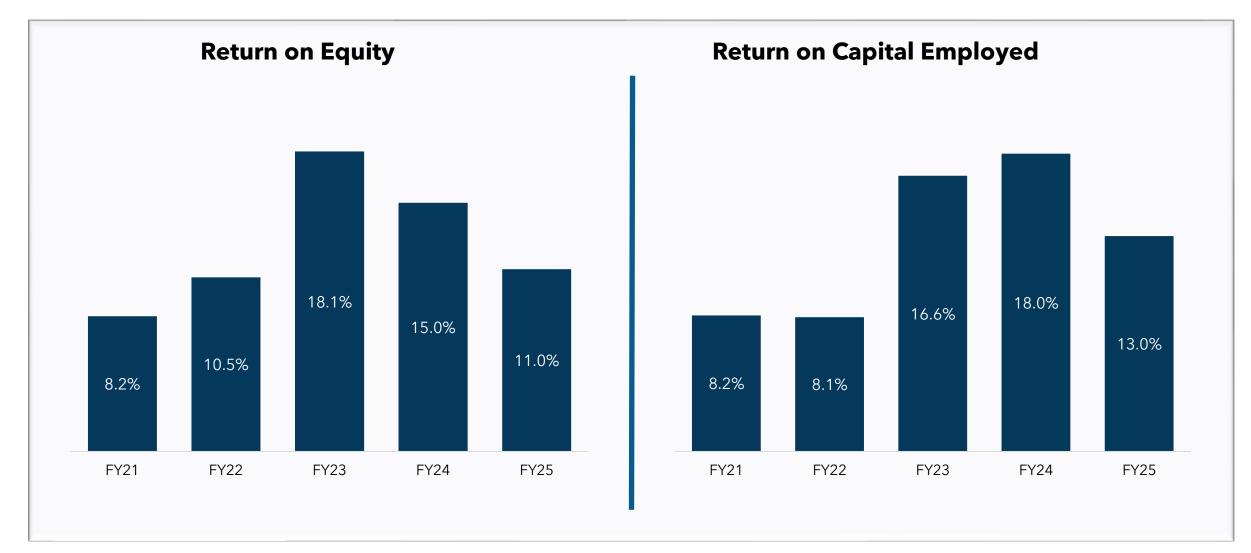
## **Sticky Customer Base**





# **Achieving Healthy Return Ratios**





## **Sustainability Through Green Initiatives**



2022

Commissioned a wind energy power plant of 2 MW capacity in Amreli, Gujarat

2023

Installed 852 kw rooftop solar plant at the existing manufacturing unit

50%+

Of Power needs met by renewable energy



### **Experienced Leadership Team**





Mr. Bharatbhushan Agarwal (Chairman, Whole-Time Director, and CFO)

With over 43 years in the textile industry, he has been on the Board since 2014. A visionary entrepreneur, he oversees administration and finance, playing a crucial role in expanding the company's operations and driving continuous growth.



**Mr. Rikin Agarwal** (Managing Director)

With 9 years of experience in the textile industry, he has been a Board member since 2014. He currently oversees production and marketing, playing a key role in driving the company's success.



**Urmila Agarwal** (Non-Executive Director)

With 25+ years of experience in the textile industry, she offers deep expertise in operations, quality control, and team leadership driving efficiency and growth.



**Ms. Kruti Vyas** (Independent Director)

With around 7 years of experience in the secretarial field, she is a qualified member of the Institute of Company Secretaries of India and currently serves as Company Secretary at Jhingo Capital Management Private Limited.



Mrs. Monika Gupta (Independent Director)

A seasoned corporate compliance and governance expert, she holds advanced degrees and qualifications, including CS, RV, AIII, ID, and SIA. With extensive legal and financial experience, she drives strategic initiatives and ensures regulatory adherence across industries.

## **Key Strategic Priorities**



Strengthening Balance Sheet - Focus on Debt Reduction

Focus on Green Assets - Driving Sustainability

Expanding Premium Fabric Offerings - Building Customer Loyalty

Growing Client Base - De-risking Business

Backward & Forward Integration - Develop In-House Expertise



#### **INTEGRITY**

We uphold the highest standards of integrity in all our actions.

#### **INNOVATION**

We embrace change and continuously seek innovative solutions.

#### **COLLABORATION**

We believe in the power of collaboration to achieve success.

#### **SUSTAINABILITY**

We are committed to sustainable practices that benefit society.

### Committed to Exploring Avenues for Future Growth Shanti



Green Energy Initiatives

Additional 2.5 MW (Cost reduction-Rs. 2.8 Cr/yr.)

Backward and Forward Integration

- Developing inhouse processing and finishing expertise;
- Actively scouting for strategic inorganic opportunities, which would provide synergy to existing businesses

**Expected Outcome** 

Improved cost efficiency

Operational Cost Reduction

## **Industry Overview**



#### India's Textile Sector

- India is the 6th largest exporter of textiles and apparel globally.
- Indian textile industry produces about 22,000 Mn pieces of garment per year.
- The sector provides over 45 Mn direct jobs and supports 100 Mn livelihoods.
- India is the largest global producer of cotton, accounting for 23% of total production.



#### **Government Initiatives**

- PM-MITRA Parks: Establishing 7 mega textile parks to create integrated industrial infrastructure with plug-and-play facilities.
- **Production-Linked Incentive (PLI) Scheme:** Rs. 10,683 Cr PLI Scheme for Textiles aims to boost the production of MMF Apparel, MMF Fabrics, and Technical Textiles over five years
- **Modernization Support:** The Amended Technology Upgradation Fund Scheme (ATUFS) promotes creditlinked capital investment to upgrade technology in the textile sector
- Samarth Scheme: A demand-driven, placement-oriented skilling program for the textile value chain, excluding organized spinning and weaving.

#### **Growth Drivers**

- The textile sector aligns with initiatives like Make in India, Skill India, Women Empowerment, and Rural Youth Employment...
- Indian textiles and apparel market is projected to grow at a 10% CAGR to reach US\$ 350 Bn by 2030
- **Easing Western tariffs and a** \$1Bn+ U.K. market expansion signal accelerating export tailwinds, boosting volume and margin visibility









Sub Plot 1, Unit 1, Survey No. 297, Dholi -Integrated Spinning Park Limited, Dholi, Dholka, Ahmedabad, Gujarat - 382 240, India.

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